

1 THE HONORABLE THOMAS S. ZILLY
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8 UNITED STATES DISTRICT COURT
9 WESTERN DISTRICT OF WASHINGTON
10 AT SEATTLE

11 HARMONY GOLD U.S.A., INC.,

12 Plaintiff,

13 v.

14 PIRANHA GAMES INC., INMEDIARES
15 PRODUCTIONS, LLC, and DOES 1–10
16 Defendants.

CASE NO. 2:17-cv-00327-TSZ

**PLAINTIFF HARMONY GOLD
U.S.A. INC'S SURREPLY TO
PIRANHA'S REPLY IN SUPPORT
OF MOTION FOR SUMMARY
JUDGMENT AND MOTION TO
STRIKE PURSUANT TO LOCAL
RULE 7(G)**

**NOTE ON MOTION CALENDAR:
APRIL 20, 2018**

17 In its Reply In Support of Piranha's Second Motion for Summary Judgment As To
18 Plaintiff's Lack of Standing To Assert Copyright Infringement Claim (Dkt. No. 119), Piranha
19 argues, for the first time, that Harmony Gold lacks standing to bring this action because the
20 1984 Amendment to the 1982 Agreement reserved to Big West the right to make video
21 games based on the "Macross motion picture." Dkt. No. 119 at 2:2-11. Pursuant to Local
22 Civil Rule 7(g), Plaintiff Harmony Gold U.S.A., Inc. ("Harmony Gold") respectfully asks
23 this Court to strike this new argument, or, in the alternative, to consider the below response
24 and the attached Supplemental Declaration of Christy Duran and related Exhibit, which
25 refute Piranha's assertion.

1 Introduction of an entirely new argument on reply is wholly improper and *especially*
 2 inappropriate in the summary judgment context. *United States v. Cox*, 7 F.3d 1458, 1463
 3 (9th Cir. 1993) (“party may not make new arguments in the reply brief”); *Provenz v. Miller*,
 4 102 F.3d 1478, 1483 (9th Cir. 1996) (allowing new materials in a summary judgment reply
 5 without affording opportunity to respond “would be unfair”). Accordingly, Piranha’s new
 6 argument, made for the first time on reply, should be stricken. *See Cox*, 7. F.3d at 1463; *see*
 7 *also, e.g., Pease & Sons, Inc. v. Travelers Indem. Co. of Connecticut*, No. C14-1562 TSZ,
 8 2015 WL 12001271, at n. 2 (W.D. Wash. Jan. 16, 2015) (Zilly, J.) (new arguments first
 9 raised in reply will not be considered); *accord Nw. Coal. for Alternatives to Pesticides v. U.S.*
 10 *E.P.A.*, No. C10-1919 TSZ, 2014 WL 309168, at *4 (W.D. Wash. Jan. 28, 2014) (Zilly, J.);
 11 *Docusign, Inc. v. Sertifi, Inc.*, 468 F. Supp. 2d 1305, 1307 (W.D. Wash. 2006) (Zilly, J.).

12 Consideration of Piranha’s argument on reply would be especially prejudicial in the
 13 instant case because, as described briefly below and as Harmony Gold would have explained
 14 in its opposition brief had the argument been timely raised, it is entirely incorrect. Thus, to
 15 the extent the Court considers this new argument, Harmony Gold respectfully requests the
 16 Court also consider Harmony Gold’s below response or provide Harmony Gold the
 17 opportunity to submit additional evidence. *See Provenz*, 102 F.3d at 1483 (when new
 18 material is submitted on reply, opposing party should, at minimum, be given an opportunity
 19 to respond).

20 Piranha’s new argument that Big West owns the video game rights to “Macross”
 21 conflates the 36-episode “Macross” television series and a later “Macross” movie.¹ While
 22 the original 1982 Agreement addressed only rights related to the 36-episode “Macross”
 23 television series—the rights at issue in this action—the 1984 Amendment addressed both the

24 ¹ The movie is referred to in the 1984 Amendment as “The Super Dimension Fortress Macross Movie Version”
 25 and was released in 1984 as *Chōjikū Yōsai Macross: Ai Oboeteimasuka*, or *Macross: Do You Remember Love?*. While some of the “Macross” television series characters appear, in modified form, in the movie, others—including at least two of those infringed by Piranha in this action—do not. Supp. Duran Decl. ¶ 3.

1 television series and the later movie. Dkt. 110-1 at 2, preamble; 4, preamble. For the
 2 **television series** “Macross,” the parties agreed that Tatsunoko would have ***all*** “overseas
 3 program sales rights and the overseas commercialization rights” ***without any exclusions***.
 4 Dkt. 110-1 at 3 ¶ 5; 4 Art. 1(1), 2. For the **movie** “Macross,” however, Tatsunoko’s rights
 5 were much more limited. The parties agreed that Tatsunoko would have only “overseas
 6 commercialization rights” ***excluding*** “video and game software,” while Big West would have
 7 “overseas commercialization rights” to “video and game software ***for the Movie Version***,” as
 8 well as “overseas program sales rights.” Dkt. 110-1 at 4, Art. 1(2); Art. 2. (emphasis added.)

9 Thus, for the television series, Tatsunoko has, and has licensed to Harmony Gold,²
 10 international program sales and international merchandizing rights *including* video game
 11 rights, while for the movie, Tatsunoko has only international merchandizing rights *excluding*
 12 video game rights.³ Accordingly, to the extent Piranha concedes that the party holding the
 13 video game rights to the television series has standing to bring this action, Piranha actually
 14 concedes Harmony Gold’s standing.

15 For the foregoing reasons, the Court should either strike Piranha’s new argument or,
 16 in the alternative, consider Harmony Gold’s additional evidence and argument pertinent
 17 thereto.

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21 ² The parties’ agreements are consistent with this understanding of their respective rights. In the 1984 and 1991
 22 Agreements at issue in this case, Tatsunoko exclusively licensed all its rights related to the **television series**
 23 “Macross” to Harmony Gold. Dkt. 110-2 at 5-6; Dkt. 110-4 at 4-5; Dkt. 110-7; Dkt. 109 at 2 ¶ 5. Separately, in
 24 an unrelated and now-lapsed 2008 agreement (the “Movie Agreement”), Tatsunoko also exclusively licensed its
 25 merchandizing rights to the “Macross” movie to Harmony Gold. Consistent with Tatsunoko’s more limited
 rights to the movie, the Movie Agreement granted Harmony Gold “exclusive Merchandising Rights” including
 “[e]xcluding game rights.” Supp. Duran Decl. Ex. A ¶¶ 3, 4(i). Consistent with the 1984 Amendment’s grant
 of “program sale rights” in the movie to Big West, the Movie Agreement granted only “merchandising rights”
 and excluded videogram and broadcasting rights. *Id.* ¶¶ 3, 4 (ii), (iii).

26 ³ Consistent with its licensed rights, Harmony Gold made several “Macross” video games based on the
 television series. Dkt. 110 ¶ 16, Dkt. 110-12 at 6-9.

1 DATED: April 25, 2018. CALFO EAKES & OSTROVSKY PLLC
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CERTIFICATE OF SERVICE

The undersigned hereby certifies that on April 25, 2018, I electronically filed the foregoing with the Clerk of the Court using the CM/ECF system, which will send notification of such filing to the CM/ECF participants.

DATED this 25th day of April, 2018.

*s/*Erica Knerr

Erica Knerr